

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 ACDA-05 SAJ-01 IO-10 CIAE-00 DODE-00

PM-03 H-01 INR-07 L-02 NSAE-00 NSC-05 PA-01 RSC-01

PRS-01 SP-02 SS-15 USIA-06 CAB-02 COME-00 DOTE-00

EB-07 FAA-00 /082 W

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R 041445Z FEB 75

FM USMISSION USBERLIN

TO SECSTATE WASHDC 438

AMEMBASSY BONN

INFO AMEMBASSY BERLIN

AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

C O N F I D E N T I A L USBERLIN 0204

E.O. 11652: GDS

TAGS: EAIR, WB, US, UK, FR, GE

SUBJECT: PRELIMINARY OFFICIAL REACTION TO IGS ROUTE

SWAP PROPOSAL

REF: USBERLIN 179

1. SUMMARY: BERLIN SENAT IRRITATED OVER MANNER IN WHICH PAN AM AND BA HAVE GONE ABOUT ROUTE PARTITIONING, AND PARTICULARLY WAY IN WHICH MATTER BECAME PUBLIC. HOWEVER, BERLIN OFFICIALS ARE BASICALLY SYMPATHETIC TO AIRLINE OBJECTIVES. END SUMMARY.

2. SENAT CHANCELLERY CHIEF HERZ TOOK, ENTIRE REGULARLY-SCHEDULED MEETING WITH ALLIED LIAISON OFFICERS JANUARY 31 TO DISCUSSS ROUTE-SWAP PROPOSAL. HERZ NOTED THAT THOSE PERSONS SUSPICIOUS OF AIR COMPANIES BELIEVE PROPOSAL WILL LEAD TO SUBSTANTIAL REDUCTION OF DAILY FLIGHTS. HERZ PERSONALLY SAW NO PROBLEM WITH  
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ELIMINATING COMPETING AIRLINES ON SAME ROUTE WITHIN

SAME GENERAL TIME PERIOD. IF ROUTE SWAP APPROVED, HERZ BELIEVED AIRLINES SHOULD BE PREPARED TO BALANCE REDUCTION OF SERVICE TO SOME CITIES BY INTRODUCTION OF NEW SERVICE, LIKE SUCCESSFUL SUMMERTIME FLIGHTS TO SYLT AND AUSTRIA, AND BETTER ON-BOARD SERVICE.

3. LIAISON OFFICERS POINTED OUT TO HERZ THAT HIGHLY NEGATIVE STATEMENTS BY SENAT, SUCH AS THAT BY PRESS SPOKESMAN STRUVE JANUARY 30 (REFTEL), NOT PARTICULARLY HELPFUL. THEY ADDED THAT SENAT VIEWS WERE BEST EXPRESSED TO ALLIES THROUGH EXISTING CHANNELS AND THAT IT WOULD BE PARTICULARLY UNFORTUNATE IF SENAT BECAME PUBLICLY COMMITTED TO POSITION THAT ULTIMATELY PROVED AT VARIANCE WITH THAT OF ALLIES. HERZ THOROUGHLY AGREED BUT NOTED THAT WHEN MATTER BECAME PUBLIC WITHOUT WARNING, SENAT FORCED TO TAKE PUBLIC POSITION. HE CASTIGATED AIRLINE COMPANIES FOR FAILING TO DISCUSS ROUTE SWAP WITH SENAT OFFICIALS IN ADVANCE AND FOR PERMITTING MATTER TO BECOME PUBLIC THROUGH LEAKS. HERZ SAID IT WAS IRONIC THAT PAN AM HAD REJECTED TWO YEARS AGO SENAT SUGGESTION TO RATIONALIZE IGS THROUGH FORM OF ROUTE SWAP, PREFERRING TO MAINTAIN APPEARANCE OF COMPETITION. THAT BACKGROUND MADE IT ALL THE HARDER TO UNDERSTAND WHY AIRLINES HAD NOT APPROACHED ALLIES AND SENAT ON ROUTE RATIONALIZATION BEFORE IT BECAME PUBLIC.

4. HERZ EXPRESSED STRONG HOPE THAT HOWEVER MATTER TURNED OUT, ALLIES WOULD ENSURE THAT AIRLINES ADOPTED SUMMER SCHEDULE THAT WOULD MEET NEEDS OF BERLIN AND STILL BE FLEXIBLE ENOUGH TO MEET NEW NEEDS. HE ADDED THAT ANY REDUCTION IN SERVICE MUST BE CARRIED OUT IN SUCH WAY AS TO PRECLUDE IMPRESSION THAT RATIONALIZATION MEANT THERE WAS A LESSENING INTEREST IN BERLIN.

5. PAN AM TELLS US THAT SENAT AVIATION EXPERT BENTZIEN REACTED FAVORABLY WHEN HE WAS INFORMED ABOUT ROUTE-SWAP PROPOSAL. GEORGE

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## Message Attributes

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**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AVIATION AGREEMENTS, AIR ROUTES, AIR SCHEDULES  
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**Copy:** SINGLE  
**Draft Date:** 04 FEB 1975  
**Decaption Date:** 01 JAN 1960  
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**Disposition Approved on Date:**  
**Disposition Authority:** ElyME  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
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**Disposition Remarks:**  
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**Reference:** 75 USBERLIN 179  
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